



Pre-Sale Home Inspection



A pre-sale home inspection may be the most valuable selling tool next to your Realtor. Why let a small undisclosed problem prevent a potential buyer from making an offer or worse yet, ask for a reduction in the selling price.

Common sense suggests the problem area be disclosed up front and by a professional home inspector who can objectively evaluate the problem area good or bad. Even if the problem requires immediate attention or is considered costly to repair, you disclosed the problem up front and can say you set the price of the house accordingly knowing the problem exist. A pre-sale inspection also reduces the potential for legal actions and law suits after the sale for problems you may not have known even existed.

There is no greater trust factor between the seller and buyer than when the seller is willing to disclose the true condition of the home and put it in writing. Not to mention the fact you just saved the buyer well over \$285.00 in home inspection fees.



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